

Top 5 Postcards

EVERY INSURANCE AGENT
SHOULD BE SENDING



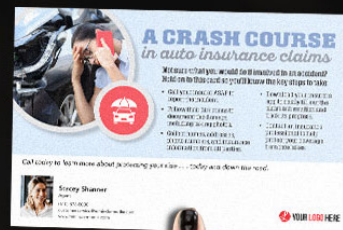
Your postcard design can make or break your results. Choose one of these proven options to grab attention and boost performance.

The Critical Mistake People Make When Mailing Postcards

It's completely appropriate for insurance agents like you to send postcards that directly solicit business. However, if that's the only type you're sending—or even the majority—you're missing out on the full potential of your campaigns.

Beyond attracting new leads, your postcards should also build brand awareness and position your business as the most trusted choice in your community.

The most effective postcards do this by following the three E's: they educate, entertain, and endear.



The 3 E's of Content

In addition to postcards that build your credibility and directly promote your services, your campaigns should also include a mix that reflects the three E's.

Educational content teaches your audience about subjects relevant to what you offer and other interests they find valuable. This type of content works well to portray your business as an authority and, in turn, build trust.

Entertaining content captures the interest of your prospects by providing amusing, engaging, and enjoyable content. To hit the mark in this category, consider your dream customers and tailor your topics to common threads that resonate with their lives, such as delicious recipes, travel adventures, animal friends, family fun, or must-see local spots.

Endearing content is especially effective when it reflects the values your audience generally holds dear, including family, kindness, generosity, and compassion. Such postcards demonstrate that you aren't just another company focused solely on the next transaction but a caring business with a larger purpose.



Here at ReminderMedia, we advise our clients to plan campaigns that include **20% business-oriented postcards and 80% educational, entertaining, and endearing ones.**

The five categories on the next few page illustrate an effective marketing mix for any insurance-related business—one that builds your reputation as knowledgeable and trustworthy, captures your area's attention, and engages them on multiple levels.

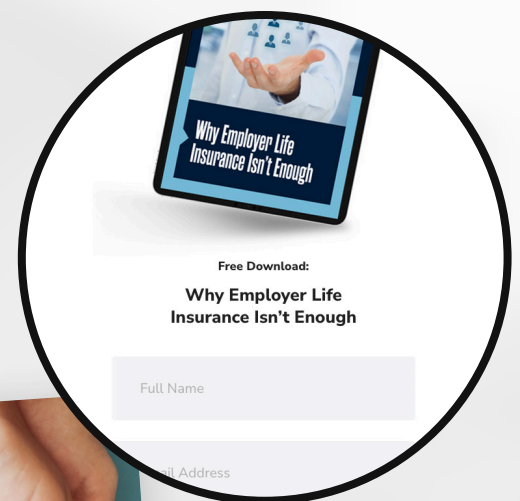


**See our top 5 postcard categories
to include in your campaign on the
next few pages!**

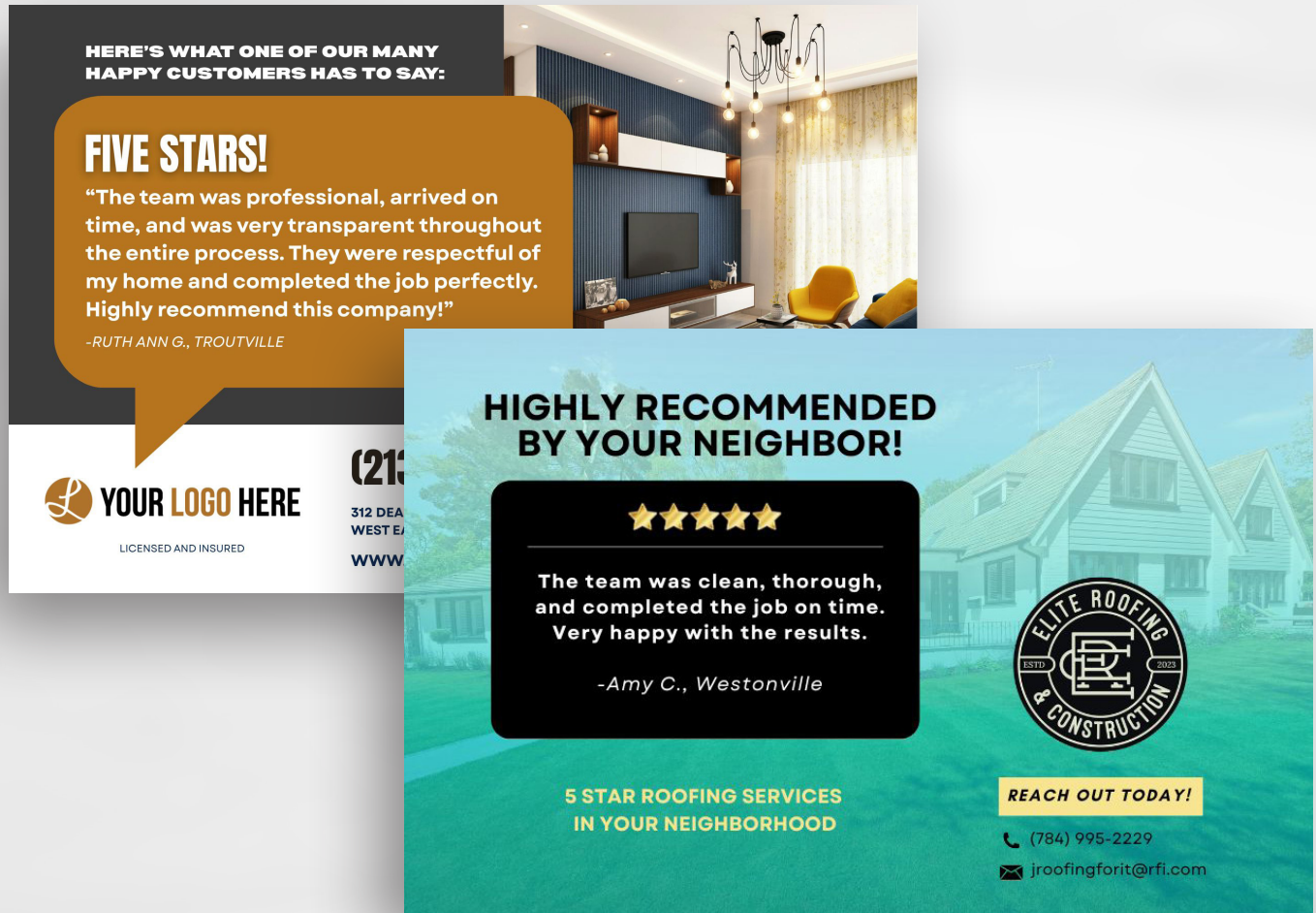
01. Lead Magnet

This is an excellent choice for the first mailing in your campaign. It is an engaging way to offer a free item of value to your audience. When offering a resource that relates to the needs your insurance business offers, you know the people requesting it have an interest or need for your services, making a natural opportunity to follow up with them!

Bonus tip: ReminderMedia will make this set up effortless with a free downloadable resource, landing page to capture leads, and postcard design!



Capture lead contact info on your landing page!



02. Client Reviews

Featuring customer testimonials on your postcard is one of the most effective ways to build trust. Prospects are more likely to believe positive feedback from other customers than promotional claims from a business itself.

Bonus idea: Don't have enough reviews? Create a separate postcard campaign going to your current client base to ask for reviews.

03. Educational

There is an abundance of topics from which you can choose when creating educational postcards. The goal is for the included information to be valuable enough that your recipients would be inclined to save and refer to it when needed.

Some quality examples for an insurance business would be general home or auto care tips and health advice.



SPRING CLEANING CHECKLIST

Check off your completed spring cleaning tasks below for a spotless home before showers give way to May flowers.

- ☒ **DECLUTTER**
Get rid of clothes, toys, electronics, furniture, and decor you don't use or even forget you had. Donate and recycle as much as you can to help others.
- ☒ **CLEAN**
In addition to your year-round cleaning tasks, deep clean areas like upholstery, rugs, the grout, and drapes. Disinfect high-touch areas, and run cleaning cycles on your appliances.
- ☒ **FIX**
Now it's time to restore areas that look dingy or damaged, like stained flooring or scuffed paint. Reseal wooden decks, stone countertops, and other valuable materials.
- ☒ **DIY**
Finally, make some improvements to keep your home organized. Install closet systems or hanging shelves, add cabinetry to your laundry room, or install garage shelving.

Call today for a happier spring season!

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SHANNER REALTY

RE/MAX



HOW TO SHOP Heart-Healthy

Use this checklist at the grocery store to stock up on heart-healthy foods. Remember to minimize salt and added sugars, and check product packaging to see if it's certified heart-healthy by the AHA.

fruit	veggies	dairy/proteins	whole grains/oils
<input type="checkbox"/> apples	<input type="checkbox"/> bell peppers	<input type="checkbox"/> cheese, milk, and yogurt (skim or 1%)	<input type="checkbox"/> bread
<input type="checkbox"/> avocados	<input type="checkbox"/> broccoli	<input type="checkbox"/> eggs	<input type="checkbox"/> muffins
<input type="checkbox"/> bananas	<input type="checkbox"/> carrots	<input type="checkbox"/> beans, lentils	<input type="checkbox"/> oatmeal
<input type="checkbox"/> berries	<input type="checkbox"/> kale	<input type="checkbox"/> fatty fish, shellfish	<input type="checkbox"/> pasta
<input type="checkbox"/> oranges	<input type="checkbox"/> romaine lettuce	<input type="checkbox"/> nuts (unsalted)	<input type="checkbox"/> quinoa
<input type="checkbox"/> peaches	<input type="checkbox"/> spinach	<input type="checkbox"/> poultry (skinless)	<input type="checkbox"/> rice
<input type="checkbox"/> pears	<input type="checkbox"/> tomatoes	<input type="checkbox"/> tempeh, tofu	<input type="checkbox"/> extra-virgin olive oil

PLEASE BE SURE TO TALK TO YOUR DOCTOR FOR ADVICE ABOUT HEART HEALTH AND DIET.

Clients are the heart of a strong business. Reach out today!

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The Shanners



fall HOME MAINTENANCE CHECKLIST

- Check dryer hoses, and change out filters and lint traps.
- Flush your hot water heater by draining water completely to remove sediment.
- Have your chimney inspected and cleaned.
- Repair cracks around external doors and windows.
- Check outdoor vents for debris.
- Service your HVAC system.
- Store any outdoor furniture, and organize your garage or storage sheds.

Never leave yourself without an expert—reach out today!

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RE/MAX

YOUR LOGO HERE



HOW FIRE SAFE is your home?

Here's how a comprehensive home insurance policy may safeguard you in case of a fire.

DWELLING COVERAGE	PERSONAL PROPERTY COVERAGE
Coverage for your home's structure, including the walls, roof, floors, and appliances.	Coverage for replacing personal belongings, including furniture, clothing, and electronics.
PERSONAL LIABILITY COVERAGE	EXTERNAL STRUCTURES COVERAGE
Coverage for legal expenses and medical bills if someone is injured on your property and you are found responsible.	Coverage for objects such as detached garages, sheds, and fences.

There's no such thing as a one-size-fits-all policy. For greater protection, you may need to build a plan as unique as your home itself.

Call today to learn more about your different coverage options.

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YOUR LOGO HERE

PHILADELPHIA

FOOTBALL SCHEDULE

MARK THE DATE WITH THE REMINDER OF YOUR PHONE

DALLAS
Sept. 4 - 8:20 PM

AT KANSAS CITY
Sept. 14 - 4:25 PM

LOS ANGELES (R)
Sept. 21 - 1:00 PM

AT TAMPA BAY
Sept. 28 - 1:00 PM

DENVER
Oct. 5 - 1:00 PM

AT NEW YORK (G)
Oct. 9 - 8:15 PM

AT MINNESOTA
Oct. 19 - 1:00 PM

NEW YORK (G)
Oct. 26 - 1:00 PM

AT GREEN BAY
Nov. 10 - 8:15 PM

DETROIT
Nov. 16 - 8:20 PM

AT DALLAS
Nov. 23 - 4:25 PM

CHICAGO
Nov. 28 - 3:00 PM

AT LOS ANGELES (C)
Dec. 8 - 8:15 PM

LAS VEGAS
Dec. 14 - 1:00 PM

AT WASHINGTON
TBD

BUFFALO
Dec. 28 - 4:25 PM

WASHINGTON
TBD

For game-changing results, reach out today!

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Spring Onion Pizzas

SERVES 4

Ingredients:

- Pizza dough
- Commeal, for sprinkling
- 6 to 10 thin spring onions or scallions, sliced into vertical strips
- Balsamic vinegar, for drizzling
- 1 tbsp. extra-virgin olive oil
- 1/4 garlic clove, minced
- 1 (8-oz.) ball fresh mozzarella cheese, sliced
- 1 c. finely chopped herbs (a mix of basil, parsley, and tarragon)
- Pinch of red pepper flakes

Instructions:

- Preheat the oven to 450°F.
- On a lightly floured flat surface, divide the dough into 2 balls, and roll each into a 10-in. oval shape. Add flour as needed to prevent sticking. Place the pizzas on a baking sheet sprinkled with commeal.
- On a plate, toss the spring onions with a drizzle of balsamic vinegar. In a small bowl, mix the olive oil with the minced garlic, and brush onto the dough. Top the pizza dough with the mozzarella slices and spring onion strips.
- Bake for 10 to 12 minutes, or until the onions are soft and the pizza crust is golden brown.
- Top the pizzas with the chopped herbs and a few pinches of red pepper flakes.

Working with me can be a recipe for success! Reach out today.

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2026

MONTHLY HOME HACKS

small changes, big impact

JANUARY
Organize holiday items efficiently, and refresh your living spaces.

FEBRUARY
Start cluttering into "keep," "donate," and "trash."

MARCH
Give each space a thorough cleaning.

APRIL
Reset curbs agreed with outdoor projects.

MAY
Reorganize furniture to maximize light.

JUNE
Get your exterior decor ready for summer fun.

JULY
Perform midseason maintenance on your outdoor gear.

AUGUST
Prepare your home for extended summer's end.

SEPTEMBER
Plan fall projects, and upgrade your HVAC system.

OCTOBER
Curl up your bedroom for cozier nights.

NOVEMBER
Strategize for holiday hosting and decor.

DECEMBER
Keep your home tidy until holiday cheer.

Ready to create a more functional home? Let's get started together.

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2026

FEDERAL HOLIDAYS

Thursday, January 01 — New Year's Day

Monday, January 19 — Martin Luther King Jr. Day

Monday, February 16 — Presidents' Day

Monday, May 25 — Memorial Day

Friday, June 19 — Juneteenth

Saturday, July 04 — Independence Day

Monday, September 07 — Labor Day

Monday, October 12 — Columbus Day

Wednesday, November 11 — Veterans Day

Thursday, November 26 — Thanksgiving Day

Friday, December 25 — Christmas Day

Looking forward to working with you this year!

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04. Entertaining

Holiday fun, sports schedules, DIY projects, recipes, and community events are only a few of the many possibilities for entertaining postcard content. Don't be surprised if your recipients share these cards (and your branding!) with their friends and family or even hold on to them themselves for months!

Give to the



American Red Cross

WHY DONATE TO THE AMERICAN RED CROSS?

A hot meal delivered to victims after a disaster, blood when it is needed most, shelter when there is nowhere else to turn, an emergency message delivered to a member of the Armed Forces from their family—these are just some of the ways that gifts are put to work through the American Red Cross. Thanks to the generosity of our donors, the American Red Cross is empowering people to perform extraordinary acts in the face of emergencies.

Our supporters have become part of a network of millions of Americans who donate their time, money, and blood to the humanitarian work of the Red Cross. We thank them for their gifts, and we are privileged to put their compassion into action.

Want to donate? Visit www.redcross.org, click on "Donate Funds" in the top right corner, and make a difference today!






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HAPPY FOURTH OF JULY!

JUST TO BE FRANK: WORKING WITH YOU WOULD BE GREAT! REACH OUT TO GET A CONVERSATION STARTED.

Enjoy these easy hot dog ideas for your July Fourth barbecue!

Breakfast Dog



- Hash browns
- Over-easy egg
- Bacon bits
- Cilantro

Buffalo Dog



- Mayonnaise
- Buffalo wing sauce
- Lemon juice
- Pepper
- Blue cheese crumbles
- Celery, diced

BLT Dog



- Bacon
- Mayonnaise
- Romaine, shredded
- Tomatoes, sliced
- Olives, finely chopped

Reuben Dog



- Grated Swiss cheese
- Sauerkraut
- Thousand Island dressing

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05. Endearing

A postcard featuring your sponsorship of a food drive or your team volunteering at a charitable event elevates public perception of your image—and, by extension, your business—as thoughtful, selfless, and caring.

Include holiday postcards in this category, but don't just stick to Christmas and Thanksgiving. Stand out by sending a postcard celebrating Labor Day, Independence Day, or even National Ice Cream Day. The more unexpected a touchpoint, the more impressive and memorable it will be.

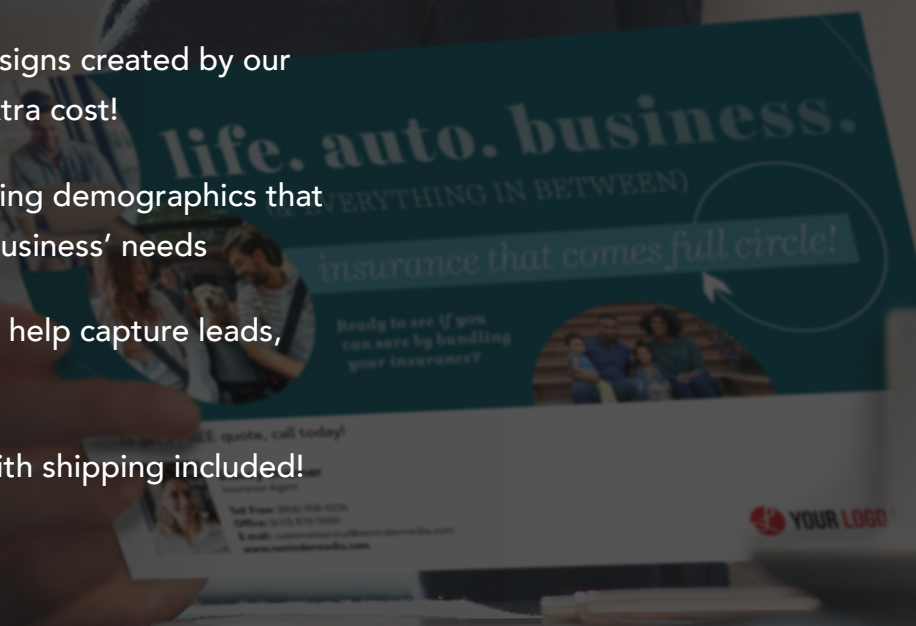


The EASIEST Campaign You Will Ever Manage!

Don't stress about selecting or scheduling your postcards. Our coaches will work with you one-on-one to help you decide WHAT to mail, HOW often to mail it, and WHO to mail to in order to get the best results for your campaign.

Here is everything you will get with a ReminderMedia postcard campaign:

- ✓ Tools for automating your mailings; completely set-it-and-forget-it!
- ✓ Access to dozens of popular designs created by our in-house design team—at no extra cost!
- ✓ A highly targeted mailing list using demographics that make the most sense for your business' needs
- ✓ Your own FREE landing page to help capture leads, a \$59.99/month value!
- ✓ Our low, competitive pricing, with shipping included!



CLICK HERE to request a call with our team now to see how many qualified homes are in your area!