WHY START HEALTHY

MAGAZINE?

Start Healthy is a powerful marketing tool that brings in more referrals for your business by keeping you top of mind with your sphere.

Check out just some of the great reader feedback we've gotten about the magazine's effectiveness!*

86 PERCENT

of readers have taken an action that has benefited the sender's business as a result of reading the magazine.

40 PERCENT

of readers
pass along the
magazine to
other people,
spreading
your contact
information.

The average amount of time that recipients spend reading each issue is

46
MINUTES

80 PERCENT

of readers are more likely to do business with the professional who sent them the magazine than one who does not. Recipients keep the magazine in their homes for an average of

3-4WEEKS



58 PERCENT

of readers have referred the professional who sent them the magazine in the past 12 months.



front 00

WHAT'S INSIDE?

This PDF contains a digital example of what your Start Healthy magazine could really look like!

Your magazine is customized to you and sent to your exclusive list of recipients.

Check out the six customizable places in your magazine:



front cover



front inside cover



front tear out card



back tear out card



back inside cover



back outside cover



Choose from a variety of premade cover designs, then just put your headshot photo, contact information, and logo on the front so recipients know right away who sent them this gift in the mail!

inside



Dear Bill and Judy.

Many people associate winter with being cozy at home, however, there are also plenty of opportunities to seize the day. This issue of Start Healthy can help you make every moment count with a look at the health benefits of snowshoeing, fun and filling winter recipes, a guide to planning a Hawaiian adventure, and injury-prevention tips for seasonal activities.

Snowshoeing has risen in popularity in recent years, in part because it's easy to learn, relatively inexpensive, and fun for all ages. If you're interested in learning more about the benefits of this activity, check out the interview in this issue.

Winter meals should be hearty, nutritious, and fun. The recipes inside from the Feeding the Frasers cookbook were created by an energetic, fitness-loving couple, so you can trust that the foods are tasty and satisfying to eat.

A visit to Hawaii is at the top of nearly everyone's bucket list. If you have yet to venture to this paradise, the enclosed travel guide, complete with awe-inspiring photos, is sure to persuade you.

Some of the most popular winter activities, including skiing and sledding, come with big risks. Inside you'll learn how to better protect you and your loved ones from the dangers these forms of recreation can pose.

Step outside your comfort zone this season, and try something new! As always, it's a pleasure to send you this magazine.

Stacey Shanner



Stacey Shanner

Direct: (866) 458-4226 Office: (610) 878-5000

E-mail: info@remindermedia.com

www.remindermedia.com

The Shanners 1100 First Avenue Suite 200 King of Prussia. PA 19406

diacey dilamie





Each issue includes a prewritten letter alongside your contact information. But if you want to add a personal touch, you can always customize your letter as much as you want—you can even write a separate one to each recipient!

front of card:

GINGER-SWEET POTATO PANCAKES

- 2 c. all-purpose flour
- · 2 c. sweet potatoes, mashed
- 2 eggs
- 2 c. ginger beer (I suggest Reed's zero sugar)
- · 2 tbsp. salted butter, divided
- · 2 c. bluebernes
- 2 tbsp. maple syrup, plus more for serving
- 1 c. vanilla Greek yogurt for serving



Stacey Shanner

Direct: (866) 458-4226
Office: (610) 878-5000
E-mail: info@remindermedia.com
www.remindermedia.com

The Shanners 1100 First Avenue Suite 200 King Of Prussics, PA 19406

back of card:



Using a stand mixer on low, mix the flour, sweet potato, and eggs. Pour
1 cup of ginger beer into the batter and mix on low with the stand mixer.
Pour the remaining 1 cup of ginger beer into the batter and use a silicone
spatula to fold the batter until smooth.

SHANNER REALTY

- 2. Preheat a large, nonstick skillet over low heat.
- S. For each batch of pancakes, melt 1 teaspoon of butter in the warmed pan to prevent sticking. Using a 14 measuring cup, scoop 2-3 pancakes into the skillet. Cook for 2-3 minutes or until the bottom is browned. Flip the pancakes and cook for an additional 2-3 minutes. Repeat with the remaining batter.
- 4. While the pancakes are cooking, heat a small skillet or saucepan over medium heat. Add the blueberries with 2 tablespoons of maple syrup for 5–7 minutes until bursting and juicy. Remove from the heat and set aside.
- When ready to serve, place 3-4 pancakes on each plate. Top the stack with the bursting blueberries, a cool dollop of Greek yogurt, and a drizzle of maple syrup.

First published in the United States by St. Martin's Griffin, an imprint of St. Martin's Publishing Group. Feeding the Frasers. Copyright 62022 by Servny Moniz. All rights reserved.

YIELDS 12 PANCAKES

We have hundreds of designs available, from recipes to home tips, that will display your contact information on the front. You can also choose to create a customized design. This 4" x 6" card is displayed in the front and can be easily torn out to save or pass on to others.





magazine content

Directly after the cover and the first tear out card, you'll find the content portion of the magazine. This content changes for each bimonthly issue and is not customizable. We have an in-house design and writing team that creates each article so you don't have to worry about what to include within your magazine!

The 48 pages within Start Healthy include articles relating to wellness, fitness, general interest, and healthy recipes.

After these pages, you will find your second customizable tear out card along with the two back cover spaces!



02 Slow Cooker Recipes

A pair of warm and satisfying comfort dishes you can set and forget.

04 A Walk in the Snow

Learn all about snowshoeing, including the workout, affordability, and fun it provides.

10 Ways to Improve Joint Health

Your joints are vital to a healthy and active life. Follow these tips to help maintain and improve them.

22 Healthy, Fun, and Filling

These nutritious and inventive recipes will invigorate your healthy-eating routine.

30 Green Home Upgrades

Tips to make your home more efficient while helping to save money and the planet.

36 Hiking Hawaii

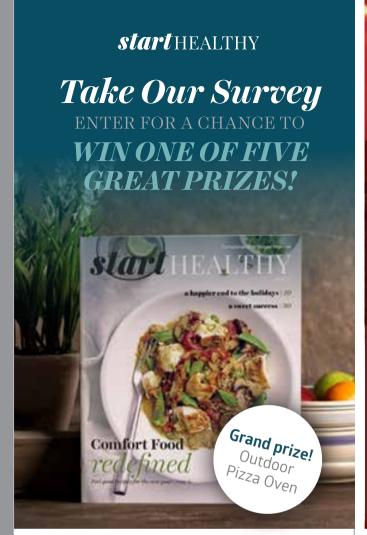
From awe-inspiring waterfalls to lush valleys, the hiking trails on the Hawaiian Islands have it all.

42 Safely Enjoy Winter Fun

Follow these precautions to enjoy outdoor coldweather hobbies with less risk this season.

48 A Look at Imaging Tests

Get the inside scoop on the most common machines used for taking internal images.







Second prize: Ember Mug²

T \$

Third-fifth prizes: \$100 Amazon Gift Cards

www.starthealthv.com/survey

NO PURCHASE NECESSARY. Void where prohibited. The ReminderMedia 2023 Reader Study Sweepstakes begins at 12:00 a.m. (ET) on January 11, 2023 and ends at 11:59 p.m. (ET) on March 25, 2023. Only open to legal residents of the 50 United States and District of Columbia who are 18 years of age or older at the time of entry. For official rules and how to enter, visit https://mediamarksurveys.infocume.com/cu329/rules.htm.

Sponsor: MRI, a division of GfK US, LLC.

Ember Mug² is a trademark of Ember Technologies, Inc., registered in the US and other countries.

Amazon and the Amazon logo are trademarks of Amazon.com, Inc. or its affiliates.

2 Start Healthy

SLOW-COOKER RECIPES ARE IDEAL FOR WINTER, WHEN DAYS ARE SHORT AND NIGHTS ARE LONG. TRY THESE HEARTY, COMFORTING SLOW-COOKED MEALS WHEN YOU NEED A PICK-ME-UP.

VEGETARIAN CHILI zervez 4

- 1 medium sweet potato, peeled and cut into
 ½-inch pieces
- 1 medium red onion, chopped
- 1 green bell pepper, chopped
- 4 garlic cloves, chopped
- 1 (28-ounce) can fire-roasted diced tomatoes, undrained
- 1 (15.5-ounce) can black beans, rinsed
- 1 (15.5-ounce) can kidney beans, rinsed

- 1 cup water
- 1 tablespoon chili powder
- 1 tablespoon ground cumin
- 2 teaspoons unsweetened cocoa powder
- ¼ teaspoon ground cinnamon
- 1 teaspoon kosher salt
- ¼ teaspoon black pepper
- Sour cream and sliced scallions, for garnish
- Combine all ingredients except for the sour cream and scallions in a 3-to-4-quart slow cooker.
- 2. Cover, and cook on low for 7 to 8 hours or until the sweet potatoes are tender and the chili has thickened.
- 3. Serve with the sour cream and scallions.

PASTA PRIMAVERA zeroez 6

- 3 cups uncooked penne pasta
- 1 cup broccoli, diced
- 1 cup cauliflower, diced
- 1 cup carrots, diced
- 1 cup frozen peas
- 1 red bell pepper, diced
- 1 clove garlic, minced

- 1 (12-ounce) can reduced-fat evaporated milk (2%)
- ½ cup reduced-fat milk (2%)
- 1 tablespoon cornstarch

zenzational SLOW-COOKER RECIPES

- ½ teaspoon salt
- 1 cup fat-free shredded mozzarella cheese
- 2 teaspoons unsalted butter, cut into small pieces
- 1. Fill a large pot halfway with water. When the water is boiling, add in the pasta, and stir. Cook for 5–6 minutes, about half the suggested cooking time, and then drain.
- 2. Place the broccoli, cauliflower, carrots, peas, red pepper, and garlic in a 3-to-4-quart slow cooker
- 3. In another bowl, whisk together the evaporated milk, milk, cornstarch, salt, and cheese.
- 4. Once the pasta is cooked halfway, add it to the slow cooker. Add the milk mixture, and stir well so all ingredients are combined. Cover the top of the mixture with the butter bits.
- 5. Cook on low for 3 or 4 hours. Stir the pasta again, and spoon into 6 bowls. Each serving is about 1 to $1\frac{1}{2}$ cups.

start HEALTHY



For more information about Start Healthy, please visit us at www.remindermedia.com, email us at info@remindermedia.com, or call us at 866-458-4226. All rights reserved.

NO PART OF THIS PUBLICATION MAY BE REPRODUCED WITHOUT THE EXPRESSED WRITTEN CONSENT OF THE PUBLISHER.

This magazine is for information and entertainment purposes only; it is not an attempt to solicit business.

The contents of Start Healthy are for editorial purposes only. Please contact a medical professional if you have any questions about your health or need advice about the content within this issue.

All photos in Start Healthy are provided by Getty Images unless noted.

PUBLISHER

Chief Executive Officer Steven Acree publisher@remindermedia.com

EXECUTIVE

President Luke Acree
Chief Marketing Officer Joshua Stike
Chief Operating Officer Michael Graziola

MARKETING

Director of Marketing Dan Acree
Director of Creative Services
Kristin Sweeney

Director of Content Jessica Fitzpatrick marketing@remindermedia.com

MARKETING

SALES AND CLIENT SUCCESS Vice President of Client Success Ethan Acree

EDITORIAL

Editorial Manager Alexa Bricker

Layout Designer Alicia Mastrian

Senior Editor Matthew Brady

Content Writers

Lauren Kim, Rachel Stevens

editorial@remindermedia.com

Vice President of Operations
Nicholas Bianco

Vice President of Sales Michael Campanile

hello@remindermedia.com

OPERATIONS

Vice President of IT Thomas Setliff
Director of Projects
Kelsie Schmall

Director of Business Intelligence

Daniel Gallaway

Director of Manufacturing
Shannon Mosser

Vice President of Finance Shana Lebofsky

Director of HR John Keogh

starthealthy.com 3

Ba

0

<u>o</u>

(D)

(1)

ontent



ark Elmore, the former sports director of the United States Snowshoe Association (USSSA), reveals why snowshoeing is so enjoyable, accessible, affordable, and invigorating.

Has snowshoeing become more popular in recent times? Yes. I started snowshoe racing in the late eighties. At that time, the sport was very regionalized; there was no coordination or collaboration in different parts of the country. The USSSA organized the National Snowshoe Championship Program in 2000 and offered the inaugural US National Snowshoe Championship event in 2001 in Plattsburgh, New York.

We've certainly seen the popularity of the sport grow, especially in the US. Over the past decade or so, the sales of snowshoes have outpaced the sales of cross-country skis. By and large, people who are on snowshoes are doing so recreationally: they like to get out and enjoy the outdoors in winter and are looking to burn calories, maintain weight, and improve their health and fitness.



4 Start Healthy

Each issue of American Lifestyle features 48 pages of content that appeal to a large audience. The articles inside change with every bimonthly issue and are ready to go—no need for you to worry about writing content to put inside your magazine!

Is snowshoeing more costfriendly than skiing?

Absolutely. That's one of the reasons for its popularity. In fact, in 2002, I was invited to an outdoor symposium in Turin, Italy, about mountain culture. I talked about how and why, in America, alpine ski centers were diversifying into snowshoeing to attract different customers and generate more revenue. Alpine skiing is obviously extremely popular in Europe, yet they were experiencing the same things we were.

content

magazin

After all, a family of four can easily spend several hundred dollars on a ski trip between the travel, equipment rental, lift tickets, and lodging. On both sides of the Atlantic, fewer people are willing to spend that kind of money, but they are still looking for a way to enjoy the outdoors during winter. Snowshoeing is a great medium to do that. For cross-country ski centers, it became a relatively cost-effective way to develop trail systems and rent snowshoes. They're attracting families with some members who want to spend a day snowshoeing while the others are skiing, as well as a whole new set of customers who are interested in snowshoeing rather than skiing.







Is it easy to master? I've always said that if you can walk, you can snowshoe. There are no special skills you need to learn. It's not like cross-country skiing, where you must learn how to control yourself on hills, turn, and stop. In contrast, first-time snowshoers know what they're doing within the first ten or fifteen minutes. I think that simplicity speaks to a lot of people.

It's also great for multigenerational outings. If you have a larger family, you could put the kids up front breaking trails through the snow, which will slow them down and wear them out, followed by Mom and Dad in the middle of the group, who are just packing down the trail the kids break, and then Grandma and Grandpa in the back walking on a nice, packed trail, which makes it much easier for them.

You also don't need to go anyplace special to get out and enjoy it. You can snowshoe in your backyard or visit a nearby park, forest, or Nordic center with trails—just about anywhere there's snow. And you don't need a ton of it, just a few inches covering the ground.

Is snowshoeing a good workout? Snowshoeing is a strenuous activity because you're often in deeper snow, at least six inches, which is going to create a heavy-duty, full-body workout, no matter how fit you are or what type of terrain you're traversing. You're going to pump up your heart rate, burn calories, and get sweaty.

It's funny. I used to try to convince cross-country skiers to give snowshoeing a shot. They'd say, "Why would I want to snowshoe? I can be on skis, gliding downhill without any effort. With snowshoeing, you've got to work to go up and come down." Even skiers know you don't get a break on snowshoes!

How should one prepare for snowshoeing? How

well you prepare can make or break your outing. You'll want to wear gloves and sunglasses as well as multiple layers of zippered clothes that will pull the moisture away and allow you to add or remove layers to adjust your body heat. You also must hydrate and replenish food, especially if you're out for a while in very cold weather. You must be smarter than Mother Nature and Old Man Winter because they just don't care.

I've always said that if you can walk, you can snowshoe. There are no special skills you need to learn.

What's the biggest misconception about the sport? When you say the word snowshoes to somebody, they immediately think you're talking about wooden-tennis-racket-looking things that you waddle around in like a duck, which doesn't sound very sexy, appealing, or fun. And nothing is further from the truth. The modern snowshoe is designed so that it's comfortable, easy to use, relatively cost-effective, and pretty much bulletproof. If something breaks, the major manufacturers will often repair or replace the broken item at no cost.

Are poles necessary? On the racing scene, poles aren't considered necessary, and, in some instances, they aren't even allowed. On the recreational side, poles can be a very useful resource to have, especially in deeper snow or softer snow, going uphill climbing, or carrying a backpack. One of the reasons snowshoeing is so good for your core development is because you constantly have to balance yourself on uneven surfaces, and poles help you do that. They also augment an upper-body workout because you're using your arms, chest, back, and traps to work them.

Where can people get snowshoe equipment?

The choices for equipment are vast and varied. You can buy a relatively inexpensive set of snowshoes and poles for around \$80 at a national retail chain. Or you can go to a sporting goods store like REI or Dick's and buy a higher-quality pair for about \$300.

The one thing I tell folks is, with established snowshoe brands, you're going to pay a little more. But the dedication to craftsmanship, the design, and the warranty will often make up for that, especially if you're going to use the equipment a lot. But if it's just something you want to dabble in, they may not be for you. However, if you purchase a good high-tech pair of snowshoes, there's very little future investment needed. If you take care of them, they'll last a lifetime.

Can you describe the joy you've received from snowshoeing? It's hard to put into words.

There's something primal about being out in harsh weather conditions, whether it's a snowstorm, a rainstorm, or a thunderstorm. If the weather is out of our control, we're at the mercy of it—and snowshoeing allows us to experience some of that on its own terms.

One of my fondest memories of my early days of snowshoeing was going out after dark, with a full moon and cloudless sky, in the field behind my house in upstate New York. When I looked back and saw this long line of single tracks that I made across the field, it felt like I was charting my own path, which was magical. So it has been something really deep-seated for me for a long time because I've always loved winter and winter sports. Snowshoeing has taken me places I'd never been and allowed me to enjoy being out in winter weather in a way that I never had before. It's a really special experience.

When I looked back and saw this long line of single tracks that I made across the field, it felt like I was charting my own path, which was magical. starthealthy.com 9

nagazin

 \Box

content

8 Start Healthy











Build muscle

Joints are complex structures composed of bones, cartilage, connective tissue, ligaments, and muscles, and they can be found where two or more bones meet. They allow you to perform movements, such as bending your back, elbows, and knees and manipulating your fingers and hips. Your muscles support and protect your joints, so if you boost your muscle strength, you can improve joint flexibility and lessen your chances of getting hurt. For example, squats and lunges can strengthen muscles and increase your hip joint's range of motion. You may want to consult with a personal trainer before you begin any exercise regimen and avoid doing too much too soon to avoid injury.

Eat a healthy diet

Diet plays a significant role in joint health. Vegetables, especially leafy greens like kale and bok choy, have antioxidants that can reduce inflammation, lessen pain, and help your joints move smoothly. The omega-3 fatty acids in fish like salmon and mackerel can also lessen inflammation. Calcium, which you can get from dairy products and vegetables like broccoli, is also essential for joint strength. You can help your body absorb calcium by getting enough vitamin D, which you can get from the sun or in foods like salmon, eggs, and mushrooms. Since muscle strength affects joint function, get the protein you need to fortify your muscles by eating foods like beans, lean meats, nuts, and seafood. Refined carbohydrates, saturated fats, and sugar may contribute to inflammation, so limit your consumption of fatty meats, white bread, and desserts.



Focus on posture

Sitting and standing up straight looks better and is better for your joints.

Keeping your back straight and in better alignment puts less wear and tear on your joints. In addition, pay attention to your posture when you lift and transport items. For example, when you carry a backpack, slip the straps over both shoulders so you won't lean to one side. When lifting heavy objects, take some pressure off your back and let your leg and stomach muscles do some work by bending your knees and tightening your stomach.

 $starthealthy.com~ {\bf 13}$

Protect your joints

Try to keep your weight within a healthy range to relieve stress on your joints. Every pound you lose can eliminate about four pounds of pressure from your knees. When participating in vigorous sports or doing activities that require repetitive motions, such as kneeling and squatting, wear protective gear such as knee, elbow, and wrist pads to avoid long-term joint problems. If you get joint pain that doesn't require immediate medical attention, reduce the pain and swelling by applying an ice pack wrapped in a cloth for no more than twenty minutes, and then remove the ice for at least thirty minutes before reapplying.

content

magazine

Every pound you lose can eliminate about four pounds of pressure from your knees.







Stay active

You've heard the saying "Use it or lose it," and it certainly applies to joint health. To keep your joints supple and mobile, move them frequently. Keep active throughout the day to ward off stiffness. If you work at a desk, get a standing one to benefit your core muscles, spine, and hips. Participate in hobbies that keep your joints in motion, such as swimming, playing the piano, or painting. Choose low-impact activities like walking instead of high-impact ones like jogging. Start new activities slowly at first to avoid overworking your joints.

Stretch often

Stretch your muscles at least two to three times a week to maintain a full range of motion. But be sure to warm up your muscles first, such as by taking a ten-minute walk. You can also use a foam roller to loosen your arm and leg muscles, but don't use it on your lower back, knees, elbows, and ankles because you can easily injure them.

With a little TLC, you can move about more freely and with less pain. Always consult with a physician if you have any existing joint pain and before you begin any stretching or exercise regimen.

starthealthy.com 15

14 Start Healthy





magazine

What is light pollution? How long has it been an issue? Light pollution is any adverse effect of artificial light at night. It comes in three main forms. Skyglow is the dome of light, caused by misdirected light scattering through the atmosphere above populated areas, that decreases the visibility of the night sky. The second form is glare. It's like driving on a dark road at night and someone else's high beams make it more difficult for you to see. The third form is light trespass: light from a neighbor or business that's misdirected out of their property onto yours and into your home at night.

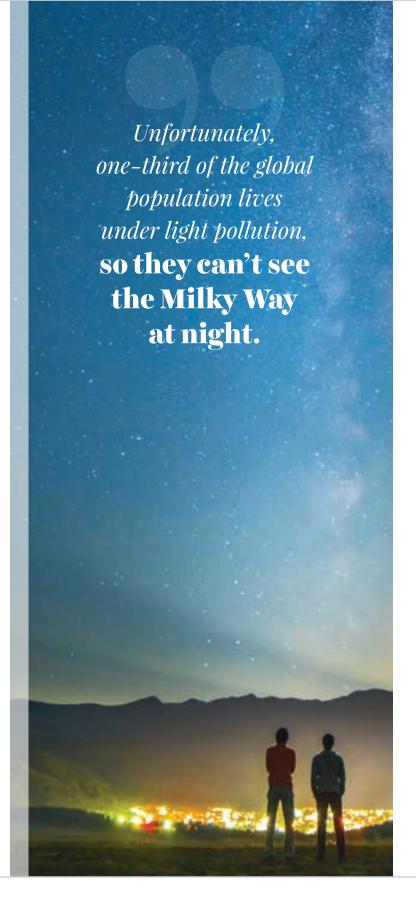
Light pollution has only occurred within the past 150 years. Before that, both humans and animals were connected to a very reliable cycle of light and dark. The addition of all this artificial light has had a huge impact on almost everything in the world.

How else can artificial light affect us?

Artificial light at night has been proven to trip up the human circadian rhythm (our sleepwake cycle), which is mediated by the hormone melatonin. So when it's getting dark at night and we're no longer receiving the bright blue-white light from the sun, our body starts winding down to sleep and releases melatonin. But when we're exposed to artificial light that mimics sunlight, it doesn't.

Studies have also correlated it to other health issues like insomnia, depression, and even cancer. In addition, melatonin impacts our metabolism, so light pollution, artificial light, and exposure to light at night have been linked to obesity.

18 Start Healthy



What are the health benefits associated with stargazing? The experience of awe is underdiscussed and undervalued, but I think more people are connecting with it nowadays and realizing it's important in their lives. Being under a naturally dark sky and seeing the Milky Way and all the stars is such an easy way of connecting with that feeling of awe, which is beneficial to mental and physical health.

Unfortunately, one-third of the global population lives under light pollution, so they can't see the Milky Way at night. In the United States and Europe, that number is 99 percent. It's very rare to be able to truly experience a dark sky, which is a huge worldwide issue, especially for cities.

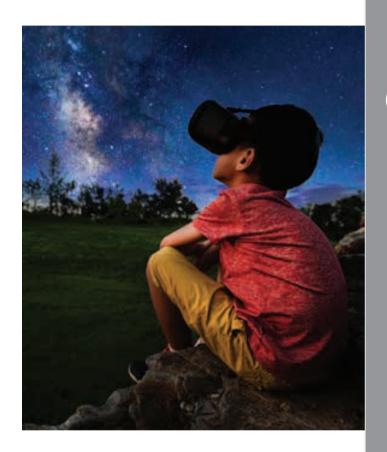
It saddens me that it's such a unique experience. We spend our day-to-day lives in these artificial worlds we've created for ourselves with boundaries and labels—I'm White, he's Black, she's a woman—that separate us from one another. But when you're under a night sky and look up at the infinity and wonder of all the twinkling stars, you realize that we're all in this together and those self-imposed divisions just melt away.

What can we do to make things better?

Everything matters. Even though light pollution varies throughout the world, the solutions are incredibly scalable. You can start at home by making sure your lighting isn't shining into your neighbor's window or up into the night sky and that you're drawing your blinds at night when your inside lights are on.

You can then work on your city's lighting. Adopting municipal lighting ordinances is probably the best way to ensure that your town complies with dark-sky-friendly lighting practices and ordinances, which we have on our website. It's hard to get one passed, but it's even harder to

enforce it throughout a community because understaffing is always a problem. Municipalities also tend to underestimate the power of lighting and focus on other code-enforcement issues, such as OSHA violations. That's why local volunteers and IDA chapters are important because you need someone on the ground to hold the city or county accountable for the lighting codes they've approved.



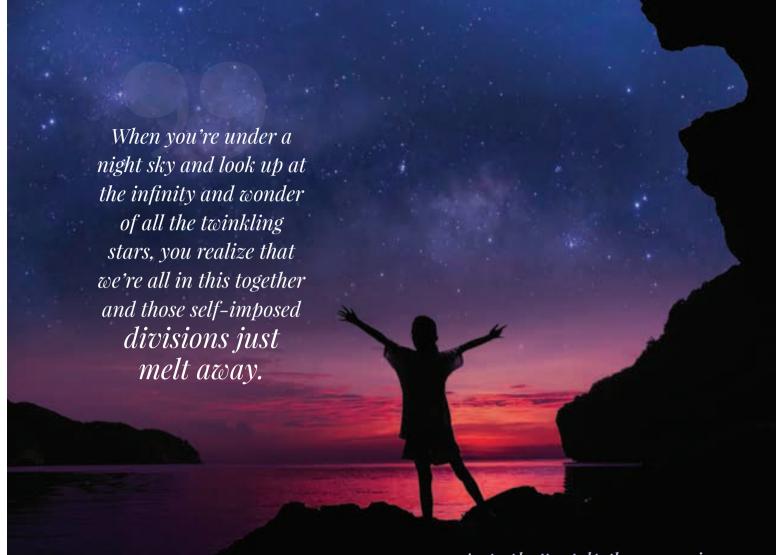
(D)

We've seen it work on a large scale. Pittsburgh just updated its lighting ordinance and will be replacing 35,000 streetlights to be dark-sky friendly, making it the first urban area in the world to take such impactful measures to reduce light pollution. New Mexico also has a dark-sky act that covers the entire state. New Zealand is working on national dark-sky conservation efforts, and Mexico officially recognizes light pollution as an environmental issue.









Is awareness key? Totally. I think creating public awareness by building support for dark skies is the best way to go. Instead of saying "Here's a new law! Change your lights or you'll get a fine!" it's better to say, "Hey, come out to this dark-sky party and look at Saturn through a telescope." Most people don't even know what light pollution is. Once you do, you can't unsee it.

Are people attracted to the money-saving aspect of this issue? Unfortunately, the Jevons Paradox often happens: when a resource becomes more efficient, it gets used more. For example, once LEDs became cheaper, cities put their cost savings into more lights for the community. Another problem is the people in charge of lighting aren't experts like lighting designers or engineers. So when the LED revolution happened, people started switching bulbs on a one-to-one basis of wattage—if they had a 250-watt high-pressure sodium bulb, they'd put in a 250-watt, 5,000-Kelvin LED, which is a hundred times brighter.

That said, astrotourism is hugely beneficial to rural economic revitalization. To truly appreciate dark skies, you must spend the night in a town. And that increases a tourist's spending fourfold: around \$90 for a day visit versus \$300 to \$400 when you're staying over. A Missouri State University study estimated that astrotourism would bring in \$5.8 billion of economic funds and create over 10,000 jobs in the Colorado Plateau alone over a decade. It's another great reason to protect dark skies in your area.

Overall, are you hopeful about the dark-sky movement? In terms of connection to the night sky and dark-sky preservation, I've seen huge growth over the seven years I've been in the field. For my job, I've taken inquiries about the IDA from all over the world, including Aruba, Uzbekistan, and Iran. People everywhere are finding a connection to this issue and want to get involved and do something about it.

Fixing your lighting to be dark-sky friendly is a positive thing to do on many levels: you save money, energy, wildlife, and your health, and you reconnect to the night sky. In fact, light pollution is the only kind of pollution you can immediately remove from the environment instead of waiting for generations to see a change. It's also a rare bipartisan political issue. Overall, I've found that it's a very hopeful, unifying environmental topic because we all love the night sky and the stars.

For more info, visit darksky.org



22 Start Healthy

CHURRO CHEERIO CHEX MIX

It's easy to spot the true sweet snackers with this Churro Cheerio Chex Mix. It doesn't last long in our house and makes for a great treat when entertaining.

easure

1 cup butter, melted and divided

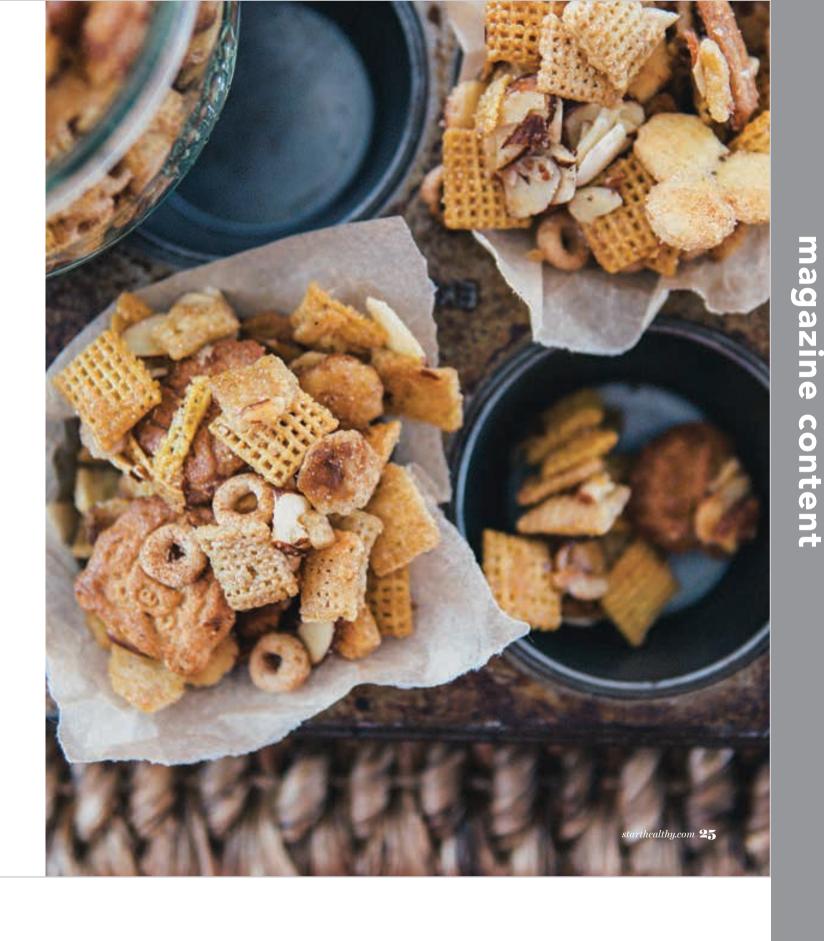
- ½ cup brown sugar
- 1 tablespoon cinnamon, divided
- 1½ teaspoons vanilla extract, divided
- 2 cups oyster crackers
- 2 cups plain Cheerios
- 2 tablespoons granulated sugar

- Pinch kosher salt
- ½ cup honey
- 2 cups Rice Chex
- 2 cups Corn Chex
- 2 cups Teddy Grahams
- 1 cup sliced almonds

nake

- 1. Preheat the oven to 300°F.
- 2. In a large mixing bowl, whisk ½ cup of melted butter, brown sugar, 1 teaspoon of cinnamon, and ½ teaspoon of vanilla extract. Add the oyster crackers and plain Cheerios, toss to fully incorporate.

 Spread the mix onto a parchment-lined baking sheet. Bake for 10–12 minutes until bubbly. Meanwhile, in a small bowl, mix the granulated sugar, the remaining 2 teaspoons of cinnamon, and salt, set aside.
- 3. In a separate large mixing bowl, whisk the remaining ½ cup of melted butter, honey, and 1 teaspoon of vanilla extract. To the bowl, add the Chex, Teddy Grahams, and almonds. Mix until fully coated. Spread the mixture evenly onto another parchment-lined baking sheet. Bake for 25 minutes, tossing once or twice throughout the bake.
- 4. When the oyster crackers and Cheerios have finished baking, remove them from the oven and sprinkle with the cinnamon-sugar mix. Allow it to completely cool, about 15 minutes. Once it's completely cooled, break it into small pieces. Set the churro Cheerio mix aside.
- 5. Remove the Chex from the oven, top with the churro Cheerios mix, and cool completely. Once the mix has cooled, toss to fully combine and break into small pieces. Store in an airtight container on the counter for 3–5 days (if it lasts that long!).



(D)



YIELDS 12 PANCAKES

GINGER-SWEET POTATO PANCAKES

The key to this recipe is cooking on low heat. The ginger beer not only provides flavor and a touch of sweetness but gives lift to the pancake from the carbonation. Feel free to swap for a plain sparkling beverage and customize your flavor with spices like cinnamon and nutmeg instead of the ginger from the ginger beer. A friend made us a version of these pancakes, and I was blown away by the toppings. I'll never go back to serving a stack of pancakes with just maple syrup.

- 2 cups all-purpose flour
- 2 cups sweet potatoes, mashed
- 2 cups ginger beer (I suggest Reed's zero sugar)
- 2 tablespoons salted butter, divided
- 2 cups blueberries
- 2 tablespoons maple syrup, plus more for serving
- 1 cup vanilla Greek yogurt for serving

make

- 1. Using a stand mixer on low, mix the flour, sweet potato, and eggs. Pour 1 cup of ginger beer into the batter and mix on low with the stand mixer. Pour the remaining 1 cup of ginger beer into the batter and use a silicone spatula to fold the batter until smooth.
- 2. Preheat a large, nonstick skillet over low heat.
- 3. For each batch of pancakes, melt 1 teaspoon of butter in the warmed pan to prevent sticking. Using a ¼ measuring cup, scoop 2-3 pancakes into the skillet. Cook for 2-3 minutes or until the bottom is browned. Flip the pancakes and cook for an additional 2-3 minutes. Repeat with the remaining batter.
- 4. While the pancakes are cooking, heat a small skillet or saucepan over medium heat. Add the blueberries with 2 tablespoons of maple syrup for 5–7 minutes until bursting and juicy. Remove from the heat and set aside.
- 5. When ready to serve, place 3-4 pancakes on each plate. Top the stack with the bursting blueberries, a cool dollop of Greek yogurt, and a drizzle of maple syrup.

PORK CHOPS &

BLUEBERRY-BALSAMIC JAM

Pork chops with the perfect layer of fat on the outer edge may be our absolute favorite cut of meat. Our shared earliest memories of pork chops are more associated with tough dry meat dunked in applesauce to help chew it down. We are rewriting those food memories and pumping up the flavor with each bite of this dish!

easme

PORK CHOPS:

- 4 boneless pork chops
- Salt and pepper
- 2 tablespoons salted butter
- 2 bunches asparagus, woody ends trimmed
- 1 tablespoon olive oil
- Kosher salt
- 1 teaspoon fresh thyme for serving

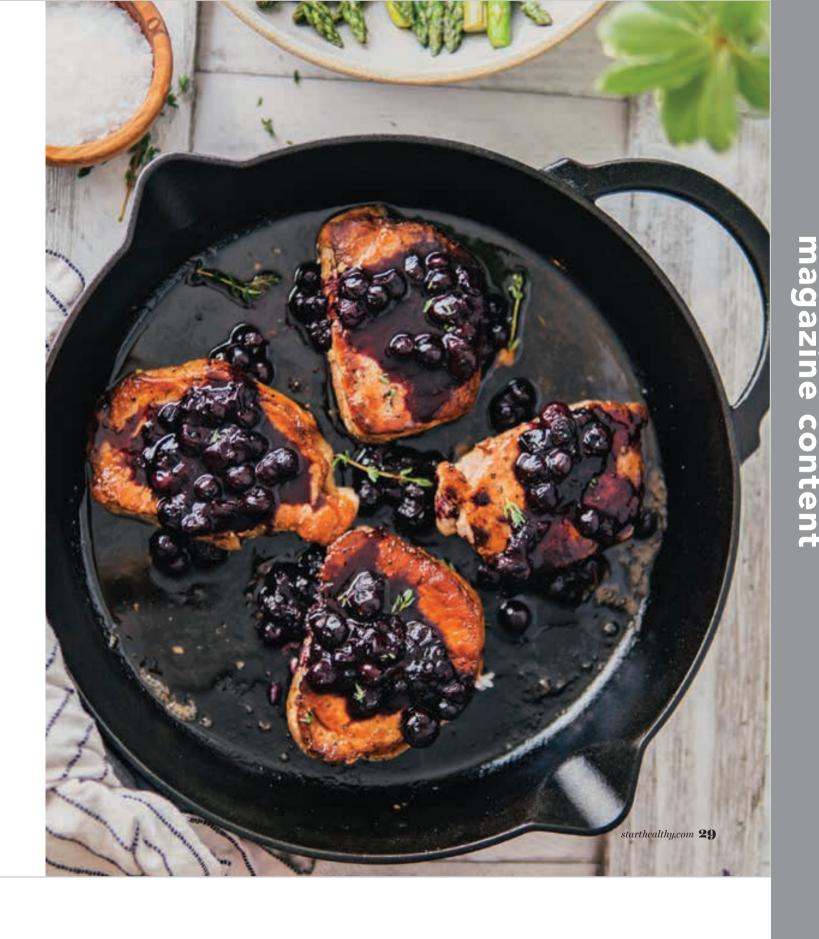
make

- Preheat the oven to 425°F. Season the pork chops with salt and pepper to taste. Set aside while you prepare the Blueberry-Balsamic Jam.
- 2. Combine the honey, balsamic vinegar, lemon juice, and sprigs of thyme in a small saucepan over medium heat. Bring to a low simmer for 2 minutes. Add the blueberries and cook until the berries are bursting, then reduce the heat to low and allow to thicken, about 5–7 minutes. Remove the pan from the heat and pick out the thyme sprigs, set aside.
- 3. To a large cast-iron skillet over medium heat, and the butter. Once the butter is melted, add the pork chops to sear. Cook for 3–4 minutes per side until golden brown.

BLUEBERRY-BALSAMIC JAM:

- 2 tablespoons honey
- ¼ cup balsamic vinegar
- ½ lemon, juiced
- 2 sprigs of fresh thyme
- 2 cups fresh (or frozen) blueberries
- 4. Once the pork has been seared on all sides, move the cast-iron skillet to the hot oven. Cook in the oven until internal temperature reaches 145°F. Remove from the oven and sprinkle with fresh thyme.
- 5. Toss the trimmed asparagus on a baking sheet with olive oil and salt. Cook for 7–10 minutes while the pork is cooking.
- **6.** Plate each pork chop with a dollop or two of the Blueberry-Balsamic Jam. Serve with a side of rice and roasted asparagus.

PRO TIP: Sear the fat-cap on the edge of the pork chops first to render the fat.



GREEN written by: rachel stevens nome upgrades

When something is labeled eco-friendly, it can have a variety of meanings. It could indicate that a material is sustainably sourced, for example. Or it could signify that a particular setup is more energy efficient.

When it comes to your home, going green can mean making upgrades that fulfill both of those definitions and beyond. Make the following changes to reap the benefits of energy efficiency in every part of your home.



30 Start Healthy

Exterior Options

Your home's outdoor features will need repair as they age. Exterior upgrades can be an investment, so make sure you're spending your money on the best solutions.

A cool roof

Have you ever entered a car with black leather seats on a summer day? If so, you know that certain materials, especially dark-colored or black ones, are notorious for absorbing heat. And roofs are no different: a black roof can reach around 170 degrees Fahrenheit on a hot day. Roof heat absorption can be helpful in the winter to melt snow but has little use any other time of year. If you're going to upgrade your roof to something more eco-friendly, opt for a cool roof. This option uses materials such as wood, specially painted metal, or custom shingles to reflect heat away instead of absorbing it. While you may spend more up front, the switch to this efficient style of roof can potentially save you more money in the long term by reducing your energy costs and providing you a possible tax rebate or credit.

Double-paned windows

Drafts from windows can be costly over time. If you don't already have double-paned windows, they should be on the top of your home-improvement priority list. Traditional single-paned windows only have one sheet of glass and no insulation, so elements from the outside can find a way inside. However, dual-paned windows have a thin layer of separation between two sheets of glass, usually filled with insulating gas. These insulated windows cost more but offer benefits such as stabilizing your home's temperature, lowering your energy costs,





insulating your home from exterior noise, and adding to your home's overall value. And if you want to go the extra mile with potential cost-saving, consider triple-paned windows.

Windbreaking/treescaping

Protecting your home from strong winds may not seem like an eco-friendly task, but your home can suffer from wind chill too. While you may not feel the chill, it can affect your home's energy efficiency. Windbreaking, also known as treescaping, is a strategic placement (usually to the north) of dense evergreen trees and shrubs around a home to shield

it from harsh winds that would otherwise force your heating system to work overtime. Be sure to hire a landscaper who is familiar with this practice so they can arrange the greenery in an optimal way and at a safe distance from your home. At the end of the project, you'll have energy savings and great landscaping to increase your home's curb appeal. Plus, what's more eco-friendly than planting trees?

magazin

(D)

ntent

At the end of the project, you'll have energy savings and great landscaping to increase your home's curb appeal.



32 Start Healthy starthealthy.com 33

magazine

content

Interior Improvements

A comfortable home is a happy home. However, there is a common misconception that to enjoy modern home amenities, you have to sacrifice being eco-friendly. In reality, this couldn't be further from the truth. You can keep the comforts you love without expending an exorbitant amount of energy. The following changes can help you transition into a low-carbon-footprint lifestyle.

A smart/programmable thermostat

Manual thermostats offer no more than the ability to change the temperature. Make the switch to a smart thermostat, such as Nest, to enjoy features like scheduled temperature changes, zoned temperature control based on room occupancy, and automatic adjustments based on the weather in your area. These features are not only convenient but also helpful to your energy bill and the stress on your HVAC unit. From an eco-friendly perspective, it's important to consider how often you're pushing your HVAC to its limits, as running it constantly produces more carbon dioxide that's released into the atmosphere. Installing a smart thermostat can extend your system's lifespan and limit the time that it's needlessly running.



A tankless water heater

About one-fifth of your energy bill goes toward hot water; a shower here, a load of laundry there, and washing the dishes can add up quickly. Standard residential water heaters hold twenty to eighty gallons of water, and research indicates that a typical household can use around forty to sixty gallons of hot water a day on average. You could potentially be heating water you don't use right away, so consider a tankless water heater to help you save energy and money. Instead of holding water, water gets pumped through it at a set flow rate measured in gallons per minute. Tankless water heaters deliver hot water on demand, so you won't heat any water you don't need. Besides using less water and heat, these efficient gadgets have a longer lifespan of twenty to twenty-five years and require less space to install. Be sure to talk to an electrician about your options and avoid gas-powered tankless water heaters as the return in energy efficiency will be negligible.

There's no time like the present to make green upgrades to your home. Try these energy-efficient ideas today to better the planet and your bank account.

34 Start Healthy









With so many people wanting to visit and a limited number of resources, it begs the question "How can I be respectful while getting to experience as much of Hawaii as possible?"

RECREATE RESPONSIBLY

The animal and plant life on the islands is unlike anything else on Earth. Hiking trails provide a unique opportunity to catch a glimpse of this flora and fauna, including many colorful flowers like the Hawaiian hibiscus and coral creeper and dozens of species of forest birds, such as the 'apapane and iiwi, not to mention spectacular volcano and ocean views.

Outdoor recreation is one of the most popular attractions on the Hawaiian Islands and helps sustain tourism. But if you plan to visit one of the hundreds of hiking trails or other natural spaces available to the public, you'll want to make sure you are being respectful of the land. Jackson Bauer, a trails and access specialist for the island of Hawaii, says that one of the best ways to do so is to do your research and understand the sense of place. "It's not just that visitors are outsiders to Hawaii. Even if you're a visitor to a community from a different part of the island, there is a level of respect and ethics in Hawaii built in culturally that is an expectation for folks." With this knowledge in mind, it's important to ensure that not only are the places you plan to visit safe and legal to go to but that you also exhibit proper behavior while there, including being mindful of posted rules and regulations and respecting the land.

You'll also want to plan ahead. As previously

mentioned, hiking and other outdoor recreation are among the top activities on the islands, so reservations and parking spots fill up fast. A good way to ensure your trip goes off without a hitch is to look up the park's or attraction's website that you plan to visit and reserve a time slot. For example, reservations are required to



<u>a</u>

(D)

ontent

enter Hā'ena State Park on Kauai's North Shore because there is limited parking and shuttle availability. "We allocate a percentage of the parking for visitors and another percentage for residents," says Joel Guy, executive director for the Hanalei Initiative, a nonprofit working to meet the needs of the community and the environment of the North Shore. The park shuttle runs every twenty minutes, but it ends service at noon because of park capacity and to prevent crowding. Return service begins in the afternoon for people who are ready to leave the park.

Park websites typically include information on trail conditions, road closures, and packing tips for your hike, so it's a good idea to review these sites again before you embark to make any last-minute adjustments.

38 Start Healthy.com 39

PLACES TO SEE

Whether you're planning to visit just one of the Hawaiian Islands or several, you can rest assured that every day will be a new adventure. These islands vary in landscape, wildlife, and even climate, and, depending on how far you're willing to venture, you might be able to experience multiple types of environments on the same day.

Hawai'i (the Big Island)

Hawai'i is the largest island in the Hawaiian Island chain and was the last to form, making it a geologic hot spot of activity. The island has four completely different climates, ranging from tropical to polar at its highest elevations.

Volcanoes National Park

What would a trip to Hawai'i be without a close-up look at its volcanoes? Volcanoes National Park is home to two of the most active volcanoes in the world—Kīlauea and Mauna Loa. Visitors can opt for a hiking or road tour depending on how close they want to get to the action.

Pololū Valley

If you're looking for a hiking experience with beautiful ocean views, a trip to Hawai'i's Pololū Valley is in order. December through March is a particularly spectacular time to visit as it is peak season for migrating humpback whales. The valley's main trail, the 'Awini, is short but steep, and the area is a *wahi pana*, so it's important to use caution and stay on the trail at all times.

Oahu (the Gathering Place)

Oahu is made up of five distinct regions and is known for the contrast between its busy city life in Honolulu and its laid-back North Shore.

Kaena Point Trail

Kaena State Park trailheads can be accessed from two different points in Oahu, from the leeward (west) side of the

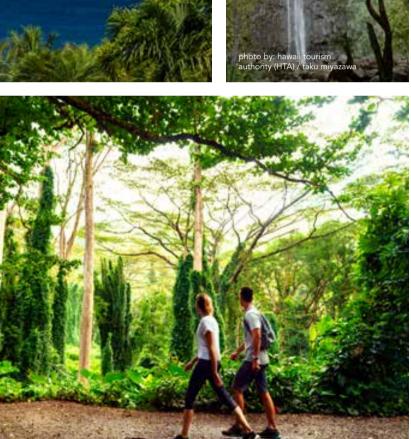




island or the Mokulēia coastline of the North Shore. Both hikes are about 2.5 miles in length and offer incredible views of the island's rocky coastline.

Manoa Falls Trail

There are, of course, plenty of incredible waterfalls to visit on Oahu. However, Manoa Falls is the biggest and one of the most accessible to visitors. The trail that takes you there is located on one of the rainiest parts of the island, so hikers should prepare to navigate damp



and muddy conditions. The journey is well worth it, though, for its awe-inspiring views of the hundred-year-old bamboo forest.

Kauai (the Garden Island)

As the oldest of the Hawaiian Islands, Kauai's mountains and forests have been evolving over centuries. Its landscape is lush, green, and dramatic—making it the perfect place to explore some of the world's most interesting natural wonders.

Hā'ena State Park

There is something for everyone in Hā'ena State
Park along the island's North Shore. At eight miles
long, the hike from the trailhead to the Hanakāpī'ai
Waterfalls is lengthier and more challenging than
some other hikes on the island, but it offers incredible
views of waterfalls, beaches, and valleys. Be advised
that the trail is extremely popular and requires both
park entry and parking reservations for nonresidents.

magazine

content

Kōke'e State Park

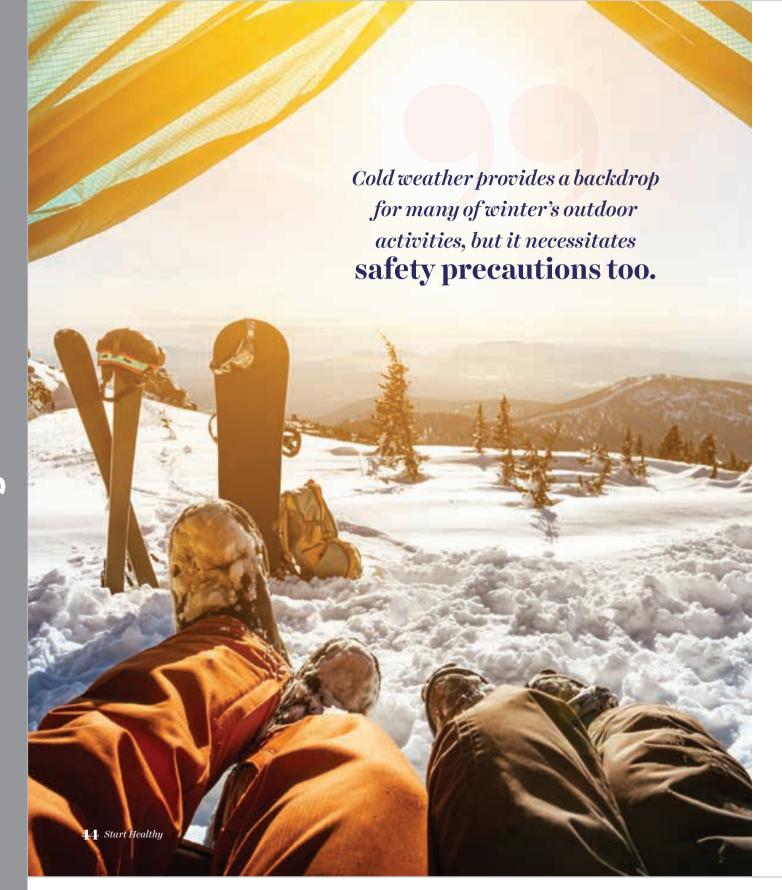
There is no better place to experience Kauai's wildlife than in Kōke'e State Park. There are over forty-five miles of trails to explore full of lush vegetation and some of Hawaii's most recognizable native flowers and plants. The park is also a short distance from the incredible Waimea Canyon—a 3,600-foot-deep gorge often described as the "Grand Canyon of the Pacific."

Whether your eyes are looking mauka (toward the mountains) or makai (toward the ocean), you'll discover so much beauty to behold in Hawaii, and the state's hiking trails are some of the best places to experience it in all its grandeur.

For more info, visit **gohawaii.com**

40 Start Healthy





CONSIDER YOUR SURROUNDINGS

If you'll be hitting a frozen pond, a slippery slope, or another outdoor location, be aware of your surroundings. Check weather reports before embarking to prevent being caught in a winter storm, and don't venture out alone or go out after dark in unlit locations. If you'll be ice-skating, remember that ice on a frozen lake, pond, or river is never 100 percent safe, and heed signs about thin ice. The safest places to skate are outdoor or indoor skating rinks that are carefully managed. If you go to a neighborhood hill or another natural place for sledding, snowboarding, or snow-tubing, avoid wooded areas or hills that end at a body of water, parking lot, or street.

PARTICIPATE SAFELY

Many winter sports, such as ice-skating, skiing, and sledding, can involve high speeds, which may pose injury risks. Be aware of those around you, stay on marked trails, use the ski lift properly, and control your speed. Don't partake in these sports alone or in unsupervised areas, and pay attention to posted rules. Keep your arms and legs inside a sled, and don't sled headfirst, as it raises your chances of getting a concussion in a collision. It's important not to stiffen up or reach your arms out to stop yourself from falling if you lose your balance on ice or snow, as is it can result in an elbow, shoulder, or wrist injury.



magazine

content



PROTECT YOURSELF AND OTHERS

Cold weather amplifies the risk of injury and puts extra stress on your body, so follow these tips to keep yourself safe.

STAY AWARE

Spending long hours outdoors in cold weather can lead to frostbite and hypothermia, so familiarize yourself with their signs. With frostbite, your skin may change color or be cold to the touch, you could experience numbness, or you may get a prickling or stinging sensation. Meanwhile, hypothermia may cause shivering, confusion, slurred speech, and exhaustion. It's important to take warm breaks from your activity to avoid these conditions.

WARM UP

content

magazine

Cold muscles, tendons, and ligaments are especially susceptible to injury, so warm up first by walking to the ski slope or ice-skating rink or by doing arm circles or leg swings.

STAY HYDRATED

Drink plenty of water before any physical activity, and bring a hydration pack or water bottle with you. Don't drink alcohol when participating in a winter sport, since it can increase dehydration and your risk for injury.

COVER UP

UV rays can be stronger at higher altitudes and can be reflected off the snow or ice, so wear sunscreen and protect your eyes with sunglasses or goggles.

46 Start Healthy

SEEK MEDICAL ATTENTION

Cold- or sports-related injuries may demand immediate medical attention. Keep an emergency card on you that includes your name, emergency contact information, and relevant medical information. You could also put your medical information on your cell phone. Try to keep your phone warm by putting it in a pocket close to your body to help it keep its charge. For double protection, you might want to put it in a resealable plastic bag and keep it in a coat pocket that zips, so it will stay dry and won't fall out. Finally, if you're with someone who gets injured, keep watch over them while another person gets help.



front of card:



back of card:

- Preheat the oven to 425°F. Season the pork chops with salt and pepper to taste.
 Set aside while you prepare the Blueberry-Balsamic Jam.
- 2. Combine the honey, balsamic vinegar, lemon juice, and sprigs of thyme in a small saucepan over medium heat. Bring to a low simmer for 2 minutes. Add the blueberries and cook until the berries are bursting, then reduce the heat to low and allow to thicken, about 5–7 minutes. Remove the pan from the heat and pick out the thyme sprigs, set aside.
- To a large cast-iron skillet over medium heat, and the butter. Once the butter is melted, add the pork chops to sear. Cook for 3-4 minutes per side until golden brown.
- 4. Once the pork has been seared on all sides, move the cast-iron skillet to the hot oven. Cook in the oven until internal temperature reaches 145°F. Remove from the oven and sprinkle with fresh thyme.
- Toss the trimmed asparagus on a baking sheet with clive oil and salt. Cook for 7–10
 minutes while the pork is cooking.
- 6. Plate each pork chop with a dollop or two of the Blueberry-Balsamic Jam. Serve with a side of rice and roasted asparagus.

SERVES 4

First published in the United States by St. Martin's Griffin, an imprint of St. Martin's Publishing Group. Feeding the Frasers. Copyright 02022 by Serviny Moniz. All rights reserved.



This card is displayed in the back of your magazine. Choose a different design than what you used on the front tear out card or keep it the same—it's all up to you!







Stacey Shanner, Realtor®

The Shanners 1100 First Avenue Suite 200 King of Prussia, PA 19406 info@remindermedia.com

(866) 458-4226

On your Back Inside Cover, you can showcase listings, thank your clients, feature season-specific messages, and more. It's totally up to you! Choose from hundreds of premade options or create your own—the possibilities here are endless!

Stacey Shanner

The Shanners 1100 First Avenue Suite 200 King Of Prussia, PA 19406 vesorted Standard U.S. Postage PAID Harrisburg, PA Pormit No. 478

6

cover

outside

back

Bill and Judy Smith

123 Main Street King of Prussia, PA 19406

FEATURED SOLD LISTING









renovated to today's standards of living. Nestled in a private block, you will be astounded by the size and charm of this home. The country kitchen with a brick floor boasts quality cabinetry and high end new appliances, lots of counter space, knotty alder cabinets, 18" tile which carries throughout the entire home, and gas range. Enjoy the enormous dining room, especially for a quintessential holiday feast. Sold for \$539,000





STACEY SHANNER

Direct: (866) 458-4226
Office: (610) 878-5000
Email: info@remindermedia.com







The back cover is a perfect place to show off a custom ad or any of our hundreds of premade options since your information will be what they see last and remember after reading the magazine.



STAY TOP OF MIND. GET MORE REFERRALS.

Customizing your magazine is a great way to make it more closely attached to you and your brand.

But the ultimate way your magazine works for you is by keeping you top of mind with your clients, who will appreciate your thoughtfulness and think of you first when it comes to repeat business and referring friends and family.

Sending this high-quality marketing tool is an effortless way help to strengthen (or maybe nurture) the most important part of your business—your relationships with your clients.

HOW MUCH DOES IT COST?



\$4.19
per magazine

50 MAGAZINE MINIMUM

BIMONTHLY MAILINGS

\$299.99 ONE-TIME ACTIVATION

INCLUDED:

6 PLACES IN YOUR MAGAZINE TO CUSTOMIZE

> **INCLUDES ALL SHIPPING COSTS!**

ACCOUNT SET UP

EXCLUSIVE MAILING LIST

SOCIAL MEDIA LIBRARY

DEDICATED CLIENT SUPPORT

Note: There is NO COMMITMENT for the first mailing. If you are happy with the results from your first mailing and choose to continue, the full program is for 9 issues mailed bimonthly.



WHAT ARE PEOPLE SAYING?

"My very first mailing produced nine phone calls in the first two days!"

> -ERIC D. Pompton Plains, NJ

"I can directly link over \$3,000,000 in sales from sending Start Healthy to

my closest sphere of influence group. It's easy to use and really stands out from other sources of direct marketing."

-GINA U., BRADENTON, FL

