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## **REMINDERMEDIA.COM/RESOURCE-LIBRARY**



Top 4 Things to Look for in a Real Estate Coach



4 Tips for Getting to the Next Level in Your Company



How Financial Advisors Can Connect with Retirees

# REMINDERMEDIA.COM/BLOG WEEKLY BLOGS



## YOUTUBE.COM/REMINDERMEDIA WEEKKY VIDEOS



## AVAILABLE RIGHT IN YOUR ACCOUNT EXCLUSIVE CONTENT

# HOW TO CREATE PROFITABLE PARTNERSHIPS FOR YOUR BUSINESS



O @lukeacree | ] @lukeacreeRM

# THE KEY TO LONGTERN SUCCESS IS **REFERRALS AND REPEAT BUSINESS** THESE THINGS COME FROM **BUILDING RELATIONSHIPS.**



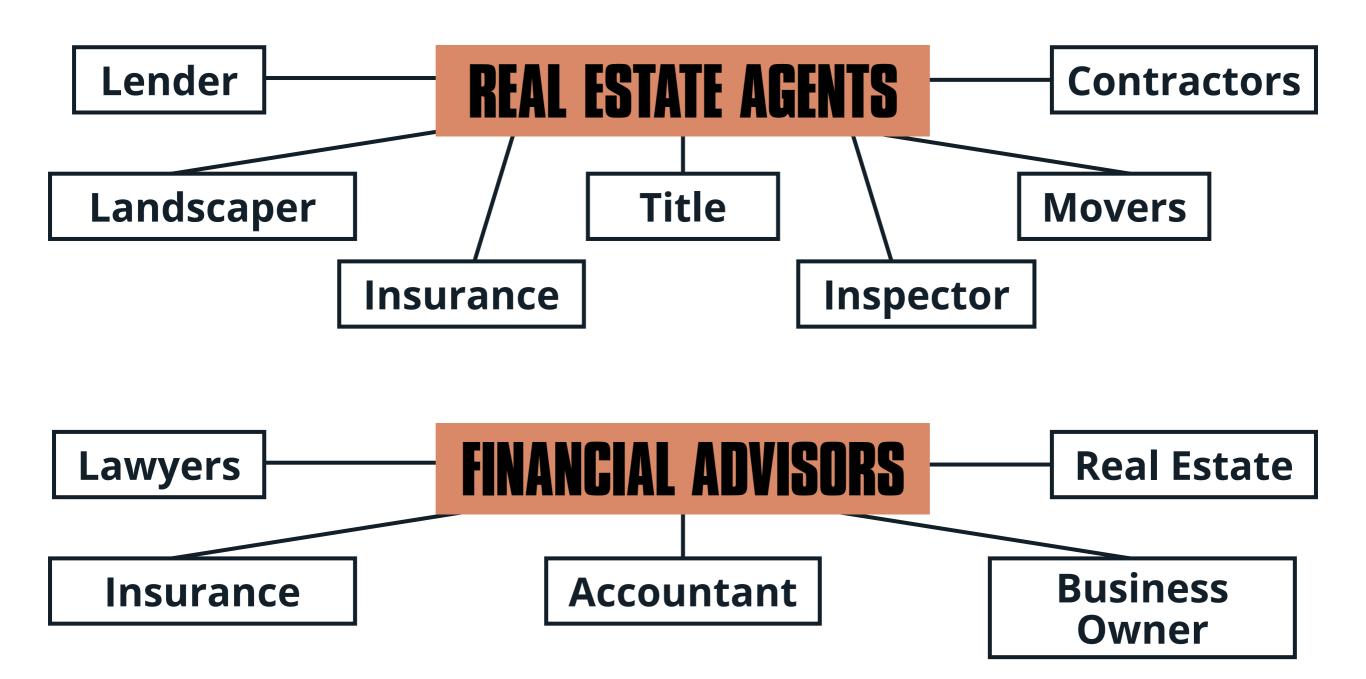
- Turn vendors into partners
- Enhance relationships with your clients



## WHY DO PARTNERSHIPS WORK?

- Build trust with both customer lists
- You mutually benefit from each other's goodwill
- Make you omnipresent in your community
- Can help lower your cost of marketing

# POPULAR PARTNERSHIPS FOR OUR CLIENTS



# WHO SHOULD I DARTNER WITH?

- Start with your natural relationships.
  - Vendors you use every time you complete a transaction

### • Who would help your clients after the transaction?

- How can you add value?
- For agents: landscapers, contractors, plumbers

### • Who will connect you with the community?

- Local small businesses
- Mom-and-pop restaurants
- Non-profit organizations



- Share space on your magazine
- Share marketing lists
- Refer clients to one another

- Promote each other on social media
- Cosponsor events
- Cohost a podcast

Stacey Shanner's

#### **RECOMMENDED LOCAL BUSINESSES**

Judy Doe's CLEANING SERVICES SERVICES: and much more **GREAT FOOD WITH GREAT FOOD** A GREAT TASTE! RESTAURANT Receive \$20 off your next Hours: M-F: 11 am - 10 pm Saturday: 9 am - 11 pm Sunday: CLOSED Judy Doe, Owner order with us when you mention this ad! Stop on by to enjoy some great food! Be insured for the open road ahead Call us to make sure you are set for the adventures that lie ahead. Tim Doe, Owner Tim's Car Insurance Agency 610-878-5000 TimsInsurance.com MAKING SALES Suzie Mills is what I do best Realtor 610-878-5000 Call me today to get your h

**The Shanner Group** Stacey Shanner 1100 First Avenue Suite 200 King of Prussia, PA 19406

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### FEATURED **LISTINGS**



#### 8372 Yellow Ave | Greensville, PA

Welcome home! This spacious home is located in a quiet cul-de-sac neighborhood. New appliances included. 4 bedroom, 3 bathroom, 2,938 square foot home. Professionally landscaped yard.

Offered at \$449,000

#### 56 Silver Ln | Greensville, PA Welcome home! This spacious home is located in

Welcome home! This spacious home is located in a quiet cul-de-sac neighborhood. New appliances included. 4 bedroom, 3 bathroom, 2,938 square foot home. Professionally landscaped yard.

Offered at \$449,000



STACEY SHANNER

Cell: (610) 878-5000 Office: (610) 878-5000 customerservice@remindermedia.com www.remindermedia.com





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## **PITCHING** A PARTNERSHIP

- Speak with partners right after you close a deal with them
- Use promotional copies of your magazine
  - Offer a spot on your Back Covers or Tear Out Cards
  - Cross-promote to each other's lists

## THE ULTIMATE GOAL IS TO DO WHAT'S BEST FOR YOUR CLIENTS.

#### To get the home of your dreams, WE ARE THE PAIR YOU NEED.



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A4

**OUR GIFT FOR** 



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## Get what is right for you.

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## **\$99** \$49 Custom Partner Ads

Ends 1/1/20



## **NEED HELP FINDING PARTNERS?** WE'VE GOT YOU COVERED!

Visit the link in your email for a downloadable list of ideas.

## **QUESTIONS?** TYPE YOUR QUESTIONS IN THE QUESTION BOX!

## THANK YOU FOR LISTENING RECORDED SESSION AND SLIDES WILL BE EMAILED TO YOU.

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