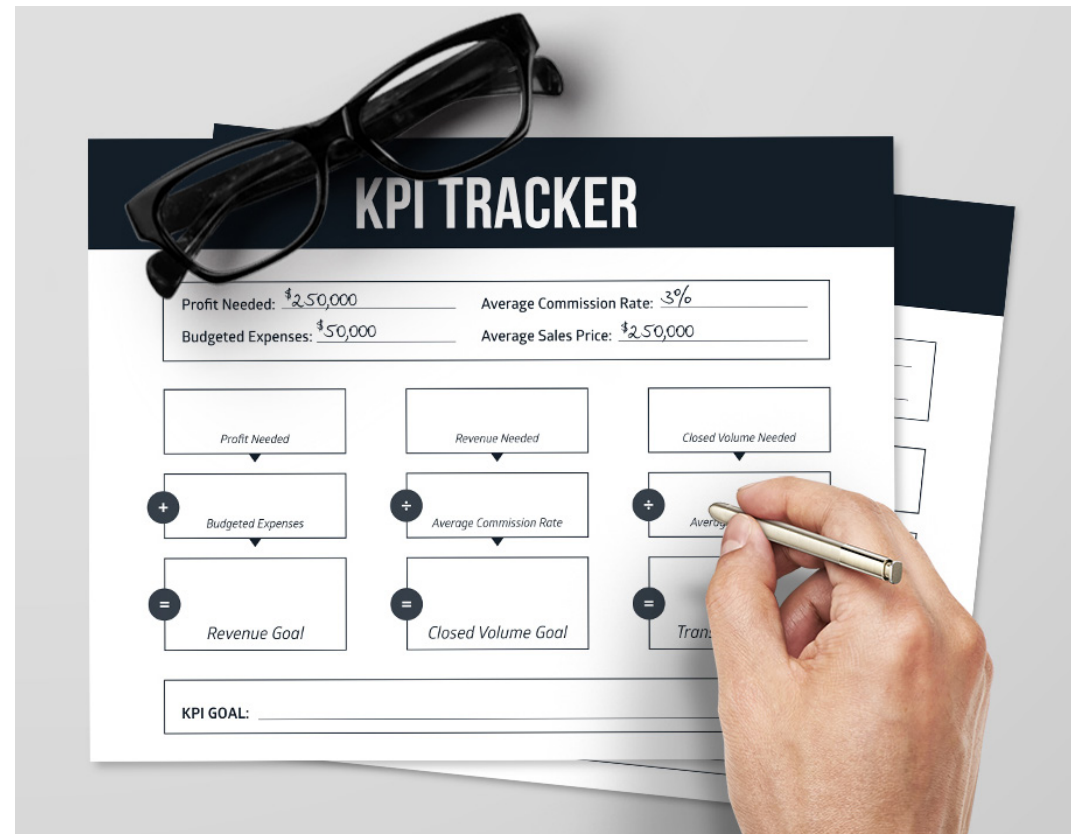


KPI & BUDGET TRACKER SHEET

OVERVIEW:

Tracking your KPI's is important for any business. As a real estate agent you need to be able to budget your expenses and set goals and work backwards to figure out your path to success.

Download this KPI tracking and budgeted expenses sheet to help you keep a handle on your KPIs and ensure that all of your goals are not met, but exceeded.

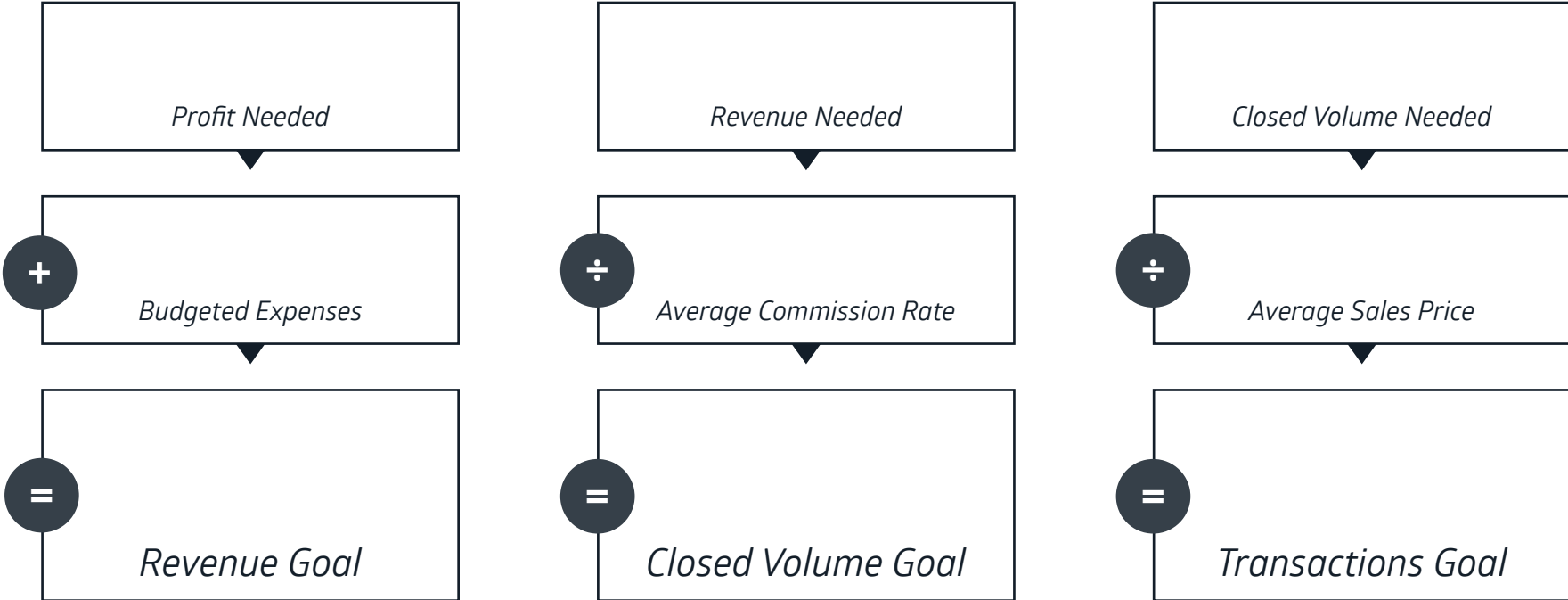


WHAT'S INCLUDED:

- **KPI Tracking Sheet**
Fill-in your way to success!
- **Budgeted Expenses Sheet**
Budget your way to new goals.

KPI TRACKER

Profit Needed: _____ Average Commission Rate: _____
Budgeted Expenses: _____ Average Sales Price: _____



KPI GOAL: _____

EXPENSES	YEARLY AMOUNT	EXPENSES	YEARLY AMOUNT
ACCOUNTING		INTERNET	
ADVERTISING		LOCK BOXES	
AUTOMOBILE		MEALS	
BANK CHARGES		MISCELLANEOUS	
BROKER		OFFICE FEES	
COMPUTER SOFTWARE		PRINTING	
CONTRACT LABOR		POSTAGE	
COPIES		RENT	
DEPRECIATION		RIDERS	
DUES		SALARIES	
E&O INSURANCE		SIGNS	
EQUIPMENT		SUPPLIES	
GIFTS		TELEPHONE	
HEALTH INSURANCE		TOTAL EXPENSES:	