OPEN HOUSE KIT

OVERVIEW:
An open house gives you the opportunity to stand out from the competition and capture prospects’ attention. Make your event look more professional with unique signage.

Print out this set of open house goodies to display at your next event!

WHAT’S INCLUDED:

• Welcome Sign
  Display in an 8 x 10” frame to welcome prospects.

• Sign-in Sheet
  Gather prospects’ information to help you follow-up in the future.

• Magazine Tag
  Display next to your American Lifestyle magazines.

• Open House Survey
  Gather specific info on each prospect that comes to your open house.

• House Hunting Checklist
  These questions will help your clients determine what to ask throughout the home-buying process.

• New Listing Checklist
  From completing forms to ordering new signs, this helpful list will help you be more productive and conquer all important tasks!

FOR MORE MARKETING TIPS AND INFORMATION, VISIT www.remindermedia.com/blog.
Welcome to our Open House!

Welcome!

Please sign in here

Name: [ ]

Phone: [ ]

E-mail: [ ]

Need to buy now: [ ]

Need to sell a property: [ ]

Currently renting: [ ]

Currently own: [ ]

Would like more info: [ ]

Just looking: [ ]
Help yourself

TAKE A MAGAZINE

KEY

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<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
</tr>
</thead>
<tbody>
<tr>
<td>What neighborhood would you like to live in?</td>
<td></td>
</tr>
<tr>
<td>How many bedrooms are you looking for?</td>
<td></td>
</tr>
<tr>
<td>How many people are currently or soon to be in your family?</td>
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<tr>
<td>How large do you want your lot to be?</td>
<td></td>
</tr>
<tr>
<td>How many bathrooms?</td>
<td></td>
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<tr>
<td>Do you have an idea of what square footage you’re looking for?</td>
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<tr>
<td>Are you interested in an open floor plan?</td>
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<td>Are you interested in a finished basement?</td>
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<tr>
<td>Do you want a formal living room/dining room?</td>
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<tr>
<td>What is your price range?</td>
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<tr>
<td>Have you been preapproved?</td>
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<tr>
<td>Would you like me to refer you to a mortgage broker?</td>
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<tr>
<td>Any other miscellaneous things I can help you with?</td>
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</tbody>
</table>
Who did the most recent renovations?
Answer -

Has this home ever had any chemical/mold inspections?
Answer -

How old are the appliances?
Answer -

Will any fixtures/windows/doors need to be replaced?
Answer -

Do you see any signs of water/insect damage?
Answer -

How much are utilities?
Answer -

What has the seller’s experience been?
Answer -
Questions?

HOUSE-HUNTING CHECKLIST

- What is the home’s zoning guidelines?
  Answer -

- Are the smoke/carbon monoxide detectors up to date?
  Answer -

- What is the neighborhood like?
  Answer -

- What is the age of the home?
  Answer -

- What type of foundation does the home have?
  Answer -

- How are the schools in the area?
  Answer -

- What are the prices of nearby homes?
  Answer -

- Is the home on a flood plain?
  Answer -

If you have any other questions, feel free to call!
Don't Forget!

MAKE SURE TO:

Property address:

- Broker Listing Agreement
- Seller’s Disclosure Letter
- Complete additional disclosures required in the area
- Confirm neighborhood rules and restrictions
- Have professional photos taken of the property
- Submit all listing paperwork to Broker
- Enter listing on MLS
- Enter listing on Zillow, Trulia, etc.
- Order/install yard sign
- Get key and alarm instructions from current home owner
- Install lockbox on home